

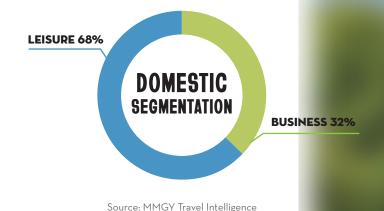
2023 VISITATION AND IMPACT Statistics

TOTAL VISITORS

25.95M

1.95 MILLION INTERNATIONAL VISITORS
24 MILLION DOMESTIC VISITORS

▲ 17% OVER 2022 ▲ 4% OVER 2019



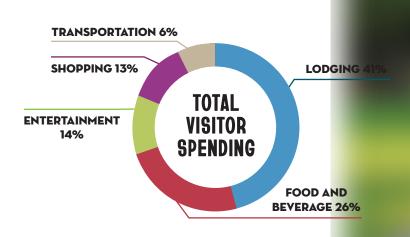
TOTAL VISITOR SPENDING



\$10.2B

▲ 29% OVER 2022 ▲ 11% OVER 2019

24% SINTERNATIONAL



Source: S&P Global Market Intelligence

DC VISITOR IMPACT



TAX REVENUE

\$2,065M



LOCAL JOBS SUPPORTED

102,366

Without visitor revenue, DC would need to collect an average of



\$3,361

in local taxes from

333,467 households.

TOP INTERNATIONAL MARKETS TO DC

1.95M VISITORS (8% OF TOTAL VISITATION)

- ▲ 40% OVER 2022
- ▼ 14% UNDER 2019



#1 CANADA

(15% OF INTERNATIONAL VISITORS)

- 2. UNITED KINGDOM
- 3. INDIA
- 4. GERMANY
- 5. FRANCE
- 6. SOUTH KOREA
- 7. MEXICO
- 8. ITALY
- 9. SPAIN
- 10. CHINA

Source: Iolite Group

TOP DOMESTIC MARKETS TO DC

24M VISITORS (92% OF TOTAL VISITATION)

▲ 16% OVER 2022 ▲ 5% OVER 2019



#1 NEW YORK

10% OF TRIPS

- 2. PHILADELPHIA, PA
- 3. WASHINGTON, DC
- 4. NORFOLK, VA
- 5. RICHMOND, VA
- 6. BALTIMORE, MD
- 7. ATLANTA, GA
- 8. BOSTON, MA
- 9. RALEIGH, NC
- 10. HARRISBURG, PA

Source: Azira

LENGTH OF OVERNIGHT STAY



INTERNATIONAL TRAVELERS: 3.7 NIGHTS



DOMESTIC TRAVELERS: 2 NIGHTS